



Board of Alderman Request for Action

MEETING DATE: 8/16/2022

DEPARTMENT: Public Works

AGENDA ITEM: Resolution 1099 – Authorization of Purchase of Winter Materials

REQUESTED BOARD ACTION:

Motion to approve Resolution 1099, authorizing the Public Works Streets Division to purchase winter materials for the 2022-2023 season.

SUMMARY:

In an effort to prepare for the upcoming winter season, the streets division is seeking approval to purchase road salt for snow removal and authority from the Board of Aldermen to purchase winter materials as depleted.

Staff recommends using Central Salt LLC. as the salt provider. This provider is part of the Mid-America Regional Council's (MARC) Cooperative Agreement. The City's purchasing policy allows the City to participate in cooperative purchasing agreements. The City of Smithville is listed in the contract. The Board of Aldermen accepted the cooperative purchasing agreement on October 19, 2021. There was a 5% increase in the cost per ton for road salt. The price for the agreement is now \$74.77 per ton. In 2021, the pricing was \$71.02.

The streets division anticipates ordering approximately 450 tons of salt for the season. This amount could vary based on the nature of the winter season. There is leftover salt/sand mix from last year and staff does not plan on ordering more sand/salt mix this season. The reason for only using salt, is that it is better for melting.

PREVIOUS ACTION:

Board approved Resolution 990 on October 19, 2021 for the purchase of winter materials.

POLICY OBJECTIVE:

N/A

FINANCIAL CONSIDERATIONS:

This expense is accounted for in the FY22 Budget funded by the Transportation Sales Tax at an amount of \$36,000.

ATTACHMENTS:

- | | |
|--|--|
| <input type="checkbox"/> Ordinance | <input checked="" type="checkbox"/> Contract |
| <input checked="" type="checkbox"/> Resolution | <input type="checkbox"/> Plans |
| <input type="checkbox"/> Staff Report | <input type="checkbox"/> Minutes |
| <input type="checkbox"/> Other: | |

RESOLUTION 1099

A RESOLUTION AUTHORIZING THE PURCHASE OF WINTER MATERIALS FROM CENTRAL SALT, LLC FOR THE 2022-2023 WINTER SEASON.

WHEREAS, the City's Purchasing Policy allows the City to participate in Cooperative Purchasing agreements; and

WHEREAS, the City wishes to continue to participate in this contract.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF ALDERMEN OF THE CITY OF SMITHVILLE, MISSOURI:

THAT the purchase of salt is hereby awarded to Central Salt, L.L.C. in an amount of \$74.77 per ton.

PASSED AND ADOPTED by the Board of Aldermen and **APPROVED** by the Mayor of the City of Smithville, Missouri, the 16th of August 2022.

Damien Boley, Mayor

ATTEST:

Linda Drummond, City Clerk



NOTICE OF MARC/KCRPC CONTRACT MODIFICATION

DATED: June 24, 2022

Bid Title:	Yearly Contract for Snow & Ice Control Materials
Bid/Contract No.	87 (3R)
Contract Modification No.:	7
Contract Period:	6/1/19 to 5/31/20
Contract Renewal:	6/1/20 to 5/31/21
Contract Renewal:	6/1/21 to 5/31/22
Contract Extension:	6/1/22 to 6/30/22
Contract Renewal:	7/1/22 to 5/31/23
Contract Renewal:	-

CONTRACTOR:

Lori Young
Customer Service Supervisor
Central Salt, L.L.C.
1420 State Highway 14
Lyons, Kan., 67554

P. 620-257-5626 ext. 505
F. 620-257-5052
Email: lyoung@centralsalt.com

MODIFICATION TO ORIGINAL CONTRACT:

The original contract issued June 1, 2019, is revised as follows:

MARC/KCRPC and Participants do hereby accept your offer to renew the contract with the average 5.66 percent increase for straight salt and Snowslicer.

This is the third renewal option with one one-year renewal option remaining. The updated price list is included with this modification.

- Salt \$74.77 per ton, 25 ton minimum
- Snowslicer \$86.96 per ton, 25 ton minimum

By:

David Warm, Executive Director
Mid-America Regional Council

By:

Lori Young
Central Salt, L.L.C.

7/1/2022

Date:

7/5/22

Date:

Copy to: Contractor / Database / Bid file
Participants – Jackson County, Lee's Summit, North Kansas City, Parkville, Platte City, Riverside, Truman Medical Center (Lakewood and Hospital Hill), Smithville, Edwardsville, Olathe, and Weston.

BID/CONTRACT # 87 SALT & DEICERS
Effective 7/1/22 to 5/31/23 Modification 7
With 1one-year renewal options remaining



				CENTRAL SALT LLC
Item #	Description	Unit	Est. Qty.	Unit Price
1	Salt, straight	Ton	13,350	74.77
	Jackson County	4,000		
	Lee's Summit	5,000		
	North Kansas City	500		
	Parkville	400		
	Platte City	150		
	Riverside	2,500		
	Truman Medical Center - Hospital Hill	200		
	Truman Medical Center - Lakewood	250		
	Smithville	350		
	Edwardsville, Kansas			
2	ClearLane® enhanced de-icer / Snowslicer	Ton	1045	86.96
	Lee's Summit	500		
	Liberty Hospital	175		
	Olathe	250		
	Weston	120		
MINIMUM DELIVERY, IF ANY PAYMENT, NET 30, DISCOUNTS? OFF SHELF DISCOUNT? MAXIMUM PERCENTAGE ALLOWED OVER ESTIMATED TONNAGE DELIVERY RATE OUTSIDE 50 MILE RADIUS OF METRO 51-100 miles 101-150 miles 151-200 miles DELIVERY TIME PRE-SEASON (BEFORE NOV 15) DELIVERY TIME PRE-SEASON, NON EMERGENCY (AFTER NOV 15) DELIVERY TIME EMERGENCY PICK UP AT LOCATION AVERAGE TON LOAD OF TRUCKS FACILITY LOCATION OPERATION HOURS FACILITY - SALT PRODUCTION ONLINE ORDERING AVAILABLE PROCUREMENT CARDS ACCEPTED COOPERATIVE PURCHASING ALLOWED?				25 Tons Net 30, no discount No 20% \$ 3.50 Per mile \$ 4.00 Per mile \$ 4.50 Per mile 10 Business Days 10 to 15 Business Days 10 Business Days "N/A" 25 Tons 1420 State Highway 14, Lyons, Kan., 67554 6:00 a.m. to 10 p.m. Mon-Fri 1420 State Highway 14, Lyons, Kan., 67554 No No No